

HALIFAX COUNTY MUNICIPALITY WASTE MANAGEMENT SYSTEM  
Written/Technical Evaluation Results

Section	Total Available	Average Score	Qualities the Technical Evaluation Team were looking for.
4.3 Proponent Capability	75		<ul style="list-style-type: none"> <li>• Financial stability</li> <li>• The ability to bring the expertise to fulfill all components of the project, in terms of both size and complexity.</li> <li>• Relevant and direct experience in a project of this size and scope (applicable to all project team members; commensurate with the individuals role in the project).</li> <li>• Clear identification of project team members, their roles, responsibilities, and working relationships.</li> <li>• Project team members with the appropriate skills and expertise to complete the project. (Diversified, relevant experience preferably linked to proponent capability.)</li> <li>• Clear and understandable approach to solving the "problem" as identified in the CFP.</li> <li>• Demonstrated understanding of the project objectives, scope, and issues. (By addressing the issues in the CFP without reiterating the CFP.)</li> </ul>
4.5 Senior Management Expertise	10		
4.6 Project Organization	20		
4.7 Project Management Expertise	20		
4.8 Project Team Personnel	25		
4.9 Solution Methodology	20		
4.10 Project Objectives and Scope	50		
<b>TOTALS</b>	<b>220</b>		

**HALIFAX COUNTY MUNICIPALITY WASTE MANAGEMENT SYSTEM**

**SUMMARY OF RATINGS**

**COMPANY:**

Section	Total Available	1	2	3	4	5	6	7	8	9	10	Gross Total
<b>4.3 Proponent Capability</b>	<b>75</b>											
<b>4.5 Senior Management Expertise</b>	<b>10</b>											
<b>4.6 Project Organization</b>	<b>20</b>											
<b>4.7 Project Management Expertise</b>	<b>20</b>											
<b>4.8 Project Team Personnel</b>	<b>25</b>											
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**HALIFAX COUNTY WASTE MANAGEMENT PROJECT  
Selection of the Preferred Partner  
July 11, 1995**

**EVALUATION OF ORAL PRESENTATIONS**

Qualities in the Oral Presentations that the Evaluators Were Looking For.

<b>CATEGORY</b>	<b>COMMENTS</b>
Demonstrated understanding of the project's objectives and scope	Understanding of the Integrated Waste Resource Management Strategy. Appreciation for the priority of siting a landfill by the Dec. 1996 deadline.
Proposed problem solving approach and methodology	Clear methodology. "Easy to understand" approach.
Project organization and integration of the Project team with the County staff	Well integrated team. Able to make decisions when needed. Clear concept of how to work with County staff.
Project Manager's suitability	Direct experience in managing a project of this size and complexity. Clear authority to make decisions at a local level. Strong coordination skills. Demonstrated ability and willingness to work with stakeholders.
Team dynamics and interaction	Chemistry of team. Easily identifiable roles and responsibilities. Clearly demonstrates role by speaking to issues which affect that person during the presentation of questions.
Proponent's experience and capability	Comprehensive team. All interests ("core competencies") in place.
How proponent's approach addresses section 1.2.1 in recognizing the objective outlined in subsection 2.3.3	Understanding of the financial constraints of this project. Realistic approach to costing. Evidence that costs have already been given consideration.
<b>TOTAL SCORE</b>	

**Oral Evaluation Question  
Halifax County Waste Management Project**

**Oral Evaluation Questions**

1. Do you have any doubts or concerns about the implementation of the Integrated Waste Management Strategy?
2. The County intends to share both the risks and rewards of this project. Would you elaborate on the financial risks you foresee and your preferred approach to rewards.
3. In projects you have completed in other jurisdictions, what types economic benefits and technology transfer benefits have been realized?
4. Define how you see your business relationship evolving with:
  - a) the County, b) the community, c) the Community Stakeholder Committee (CSC).
5. What has been your experience in operating a system that features a dry residuals disposal facility? What technology and management approach did you use to achieve this 'dry' status? What is the maximum diversion rate of organics, recyclables, and reusables from a landfill, in percentage terms, that you have achieved to date?
6. The strategy has set out a number of facilities and costed them. Can you identify any innovative ways of establishing the facilities at less cost than outlined in the strategy?
7. Halifax County Municipality is committed to closing the Sackville landfill by December 31, 1996. Do you believe a new landfill can be operational by then, and what contingencies can you offer in the case of a new facility not being ready by that date?
8. The strategy developed by the Community Stakeholder Committee is an integrated one. Tell us of other work you have done in implementing integrated waste management strategies.
9. What do you feel are the highest risks of this project? What do you think would be the "off-ramps"?
10. How do you see your relationship with the County's Project Manager evolving?
11. For the lead member of the consortium. What criteria did you use in choosing the other consortium members?  
For consortium members. Why did you decide to join the consortium?

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