

VII. Selection Criteria

The City will evaluate all submissions received in response to this RFQ strictly in accordance with the criteria set out below:

1. Experience of the Proponent and of members of the Proponent's team in the design (both engineering and architectural), construction, and operation of a water treatment plant and related works similar in scope and value to the project.
2. Experience of the Proponent and of members of the Proponent's team in the financing of a major development or developments similar in scope and value to the project.
3. Qualifications of the key individuals in the Proponent's team.
4. Organizational and management approach proposed by the Proponent including the approach in dealing with employees in the transition to a privately contracted facility.
5. Overall viability of the Proponent's business plan including its/their financing plan and identification of potential benefits by comparison to the "City approach."
6. Record of the financial capacity and strength of the Proponent and of members of the Proponent's team.
7. Degree and type of equity participation of the Proponent and members of the Proponent's team.
8. Demonstrated ability to work cooperatively with a broad range of civic departments, provincial and federal government agencies and the public (references required).
9. The degree to which the Proponent, and specifically the members of the Proponent's team are Nova Scotia based entities and/or the degree to which Nova Scotians will be employed on this project.

The submissions will be reviewed and evaluated by the Review Committee who will be assisted by a team of consultants led by Price Waterhouse. All of the foregoing selection criteria will be of **equal weight**.

Note that it may be necessary for the respondent to attend one or more meetings with the Review Committee during the evaluation period.

Provided that the submissions received meet the selection criteria set out above, the Review Committee shall short-list two, but no more than three Proponents, and shall invite only those Proponents to submit a proposal in response to a formal RFP for the Project.

VIII. Qualifications Submission

The City will consider all submissions as proprietary.

All requests for clarification or inquiries concerning this RFQ should be forwarded in writing no later than April 5, 1995, to the City representative set out below:

**Mr. Russell Fougere, Director of Engineering and Public Works
The City of Dartmouth
P.O. Box 817
Dartmouth, Nova Scotia B2Y 3Z3**

Responses to all requests for clarification will be provided by the City in writing to all Proponents no later than April 14, 1995.

Responses to all inquiries where the inquiry does not amount to a clarification will be provided by the City in writing to only the Proponent making the inquiry no later than April 14, 1995 (e.g., inquiry as to whether proprietary technology proposed to be used by the Proponent is acceptable to the City).

Proponents participating in the qualification process must deliver the required five (5) copies of their signed submissions to the address set out below by no later than 12:00 noon Nova Scotian time on May 3, 1995 to:

**Mr. Harry George, Purchasing Agent
The City of Dartmouth
P.O. Box 817
Dartmouth, Nova Scotia B2Y 3Z3**

All submissions must be signed by an authorized representative of each Proponent and member of the Proponent's consortium or team. The submissions will be opened privately by the Review Committee following the time and date for the Final Receipt of Proposals at 12:00 noon on May 3, 1995 and evaluated in accordance with the selection criteria set out in Section VII of this RFQ. Late submissions will not be considered and will be returned unopened.

The Director of Engineering and Works will notify all, if any, Proponents which Proponents have been short listed and which Proponents will be invited to submit a Proposal in response to the City's formal RFP for the project.

The Proponents understand and agree that the City may verify any information provided in its/their submission and accordingly have executed a Letter of Authorization in the form attached as Appendix H to this RFQ. It must be clearly understood that if there is any evidence of misleading or false information having been given, the City may, at its sole discretion, reject that Proponent's submission.

The issuance of this RFQ constitutes only an invitation to present qualifications. The City reserves the right to determine, at its sole discretion, whether any aspects of the Statement of Qualifications satisfactorily meet the selection criteria established in this RFQ, the right to seek clarification from any Proponent or Proponents submitting qualifications, and the right to reject any or all responses with or without cause.

In the event that this RFQ is withdrawn by the City, or the City decides not to proceed to a Proposal Request for any reason, including but not limited to the failure of any of the events herein set out, the City shall have no liability to any Proponent or Proponents for any costs or expenses incurred in the preparation and submission of a response to this RFQ.

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