

Annapolis Valley Funeral Home Co-operative limited

Actuals & Projections

	2004	2005	2006	2007	2008	2009	2010
	Actual	Actual	Projected	Projected	Projected	Projected	Projected
Total Number of Funerals							
Conventional	0	4	10	14	16	18	20
Graveside	0	1	2	3	4	4	4
Cremations + Funeral	0	3	7	11	15	19	24
Cremations Only	0	2	4	7	10	13	16
Other	0	1	2	0	0	0	0
Totals	0	11	25	35	45	54	64
Revenue							
Funeral Service Fees	1555	14436	56445	86670	114000	134705	160680
Expense Recoveries	74	7824	16353	24885	31995	38394	45504
Casket Sales & rentals	195	5429	17519	25900	31500	36400	42000
Urn Sales	325	2224	4810	7770	10730	13200	16280
Cremation Fees	400	2176	5280	8640	11600	15360	19200
Sales Commission Monument	0	1876	3200	5550	6750	7800	9000
Membership Revenue			37000	12500	12500	12500	12500
Member discount			-10360	-15941	-20657	-36597	-29266
Totals	2549	33965	130247	155974	198418	221762	275898
Expenses							
Advertising and donations	9590	5004	9500	5000	5000	5000	5000
Amortization	3331	18144	12818	18774	15352	12867	11044
Membership expenses	0	1500	500	400	300	250	250
Cremation fees	400	2400	5280	8640	10000	15360	19200
dues, fees and licenses	283	989	1000	1000	1000	1000	1000
Insurance	1305	1968	2140	2350	2585	2840	3120
Interest and bank charges	817	1275	1300	600	600	600	600
Interest on long term debt	1156	11362	9800	0	0	0	0
non-recoverable expenditures	0	2062	2200	2420	2660	2920	3200
office supplies and postage	2376	3559	3500	3600	3700	3800	3900
professional fees	3400	7515	4500	4700	4900	5100	5300
property tax	613	3649	3867	4099	4344	4604	4880
recoverable expenditures	64	7824	16353	24885	31995	38394	45504
repair and maintenance	0	4015	4000	4000	4000	4000	4000
salaries and benefits	8835	64012	84000	84000	94000	94000	96000
supplies	1392	914	1909	2905	3735	4482	5312
telephone	693	3349	3450	3550	3650	3750	3850
travel	336	240	460	700	900	1080	1280
utilities	0	4425	4500	4700	4900	5200	5400
vehicles	1166	3809	3800	5700	6270	6900	7590
Totals	35757	148015	174877	182023	199891	212147	226430
Profit/deficit	-33208	-114050	-44630	-26049	-1473	9615	49468