

*Provincial Funding
Agencies/Services*

Nova Scotia Economic Development

The Nova Scotia Office of Economic Development works with people, communities and businesses to create and maintain a vigorous economy fuelled by long-term job creation.

Rural Development

This branch has a network in place that assists communities and business organizations participate in their own economic development. Working with regional development authorities, communities of interest, and geographic communities, staff continually seek to capitalize on strengths and opportunities to grow the rural economy. Offices are located across the province:

Contact

Community and Rural Development

11th floor, Maritime Centre
1505 Barrington Street
B3J 3K5

Contact: Neal Conrad, Director
Phone: (902)-424-6014
Fax: (902)-424-1263
E-mail: nconrad@gov.ns.ca

Field Offices

Sydney

338 Charlotte Street, 1st Floor
Sydney, NS
B1P 1C8

Contact: Ross Kennedy, Regional Manager
Phone: (902)-563-2070
Fax: (902)-563-0500

Port Hawkesbury

32 Paint Street P.O. Box 219
Port Hawkesbury, NS
B9A 3J8

Contact: Albert LeBlanc
Business Development Officer
Phone: (902)-625-3200
Fax: (902)-625-3069

Halifax

11 South Maritime Centre
1505 Barrington Street
B3J 3K5

Contact: Bill Oland, Business Development
Officer
Phone: (902)-424-4319
Fax: (902)-424-1263

Yarmouth

Pier 1 Complex
103 Water Street
Yarmouth, NS
B5A 4P4

Contact: Robert Maillet, Regional Manager
Phone: (902)-742-8404
Fax: (902)-742-0019

Truro

35 Commercial Street

Suite 101

Truro, NS

B2N 3H9

Contact: Sonny Alexander, Regional Director

Phone: (902) 893-6212

Fax: (902) 893-6108

Kentville

28 Aberdeen Street

Kentville, NS

B4N 3X3

Contact: Louise Watson, Business Development Officer

Phone: (902) 679-6116

Fax: (902) 679-6094

Antigonish

20 St. Andrew's Street

Antigonish, NS

B2G 2H1

Contact: Sonny Alexander, Business Development Officer

Phone: (902) 863-7539

Fax: (902) 863-7477

NS Business Inc.

NSBI provides services to Nova Scotia companies to help them expand and succeed in communities where they operate. By working directly with companies and understanding their issues, we are able to identify and promote strategies to improve individual operations and the overall climate for investment, job creation and business success throughout Nova Scotia.

Outside provincial borders, we work to attract complementary businesses to Nova Scotia. We look for companies that would benefit from Nova Scotia's highly skilled and loyal workforce, competitive costs and world-class infrastructure, proximity to U.S. and European markets, geopolitical stability and culture of innovation- and help them to relocate their business to the province.

Governed by a private sector board of directors, we are committed to building a prosperous future for Nova Scotians by working directly with companies to increase employment opportunities and grow the economy.

Services we provide:

- Business Advisory Services
- Financial Services
- Export Development Services

To contact us:

Nova Scotia Business Inc.
1800 Argyle Street Suite 520

Truro
35 Commercial Street Suite
101
Truro, NS B2N 3H9
Phone: (902)-893-6156
Fax: (902)-893-6108
Contact: Dave Copus
E-mail: copusd@gov.ns.ca

P.O. Box 2374
Halifax, NS B3J 3E4
Phone: (902)-424-6650
Fax: (902)-424-5739
Toll free: 1-877-297-2124
E-mail: nsbi@gov.ns.ca

Port Hawkesbury
32 Paint Street, Unit 5
Port Hawkesbury, NS B9A 3J8
Phone: (902)-625-4205
Fax: (902)-625-1559
Contact: Lisa Dobson
E-mail: dobsonla@gov.ns.ca

Bridgewater
220 North Street
Bridgewater, NS B4V 2V6
Phone: (902)-543-0844
Fax: (902)-543-1156
Contact: Scott Coleman
E-mail: colemans@gov.ns.ca

Yarmouth
Pier 1 Complex
103 Water Street
Yarmouth, NS B5A 4P4
Phone: (902)-742-0533
Fax: (902)-742-0019
Contact: Irvin Surette
E-mail: isurette@gov.ns.ca

New Glasgow
980 East River Road
New Glasgow, NS B2H 3S8
Phone: (902)-755-7040
Fax: (902)-755-4018
Contact: Lynn Coffin
E-mail: lcoffin@gov.ns.ca

Windsor
Enterprise Centre of Hants County
80 Water Street
P.O. Box 488
Windsor, NS B0N 2T0
Phone: (902)-798-6961
Fax: (902)-798-6962
Contact: Jamie Whitty
E-mail: whittyje@gov.ns.ca

Nova Scotia Department of Agriculture and Fisheries

Nova Scotia Farm Loan Board

Since 1912, the Nova Scotia Farm Loan Board has assisted farmers in shaping rural Nova Scotia. The Nova Scotia Farm Loan Board offers:

Stability to our agriculture industry. For instance, young farmers know what payments are today and what payments will be twenty-four years from today.

Flexibility in lending has enabled the Farm Loan Board to meet farmers needs through the years. These innovations and others have given Nova Scotia farmers what they need to succeed. The Farm Loan Board will continue to support farmers of all agriculture commodity groups in various projects.

Dedicated staff of professional agrologists with personal farming background are available to provide counselling and listen to long term farming plans.

Contact

Derrick Jaminson
Nova Scotia Farm Loan Board
Truro
Phone: (902)-89306506
Fax: (902)-895-7693
Kentville
Phone: (902)-679-6009
Fax: (902)-679-4997

Nova Scotia Fisheries and Aquaculture Loan Board

The Fisheries Loan Board offers financial assistance to fishers, associations of fishers, or companies for: purchasing or building a fishing vessel.

- Purchasing or installing engines/equipment/electronics
- Technical modifications

As well, the Loan Board offers assistance to help develop and sustain aquaculture for finfish, shellfish and sea plants.

Contact

Nova Scotia Fisheries and Aquaculture Loan Board
Halifax
Phone: (902)-424-4560
Fax: (902)-424-1766

Agri-Food Industry Development Fund

Purpose

The Agri-Food Industry Development Fund is in place to encourage an entrepreneurial and market driven view of the agriculture and food industry and its role in adaptation, economic growth and rural development in Nova Scotia.

Objectives

The objectives of the Agri-Food Industry Development Fund are to:

- Develop opportunities for variable, long-term domestic and export markets for Nova Scotia agriculture and food products;
- Introduce new agriculture and food marketing technologies and systems;
- Encourage alliances and cooperation along the marketing chain;
- Enhance management, organizational, leadership and technical skills in the agri-food industry;
- Create an awareness of the value of the agri-food industry to Nova Scotia's economic growth;
- Provide for self-directed sector development, innovation and change management through agricultural industry organizations.

Contact

NS Scotia Department of Agriculture and
Fisheries
Programs and Business Risk Management
Division

176 College Road, P.O. Box 550

Truro, NS B2N 5E3

Phone: (902)-893-6510

Fax: (902)-893-7579

E-mail: prm@gov.ns.ca

Dalhousie Foreign Business Program

This business program of Dalhousie University, Halifax, assists companies in exploring and penetrating new markets within Europe. The qualified student will work seven hours a week over a sixteen-week period.

This credit course takes ten students overseas to visit major corporations and conduct market investigations for Nova Scotia companies for a two-week period.

The Center for International Business Studies at Dalhousie manages the program. A participation fee of \$2,000 is required, but is fully refundable if the company joins the student consultant on the market visit.

Contact

Centre for International Business Studies,
Dalhousie University
6152 Coburg Road Room 201
Halifax, NS B3H 1Z5
Contact: Maggie Lapp
Phone: (902)-494-6553
Fax: (902)-494-1483
E-mail: mlapp@mgmt.dal.ca
Website: www.dal.ca/cibs

Dalhousie Internship Program

Students completing their final year in the Dalhousie University business program and having a clear academic record may apply for an internship during one of the four-month academic terms. The student is able to select from different fields of study such as marketing, financing or accounting. It is expected that the student will not be paid. Employers may choose to award honorariums to interns or reimburse expenses incurred while employed.

Contact

Centre for International Business Studies
Contact: Janet Lord
Phone: (902)-494-7104
Fax: (902)-494-1483

NS Tax Credit Program

The province offers a number of different tax credit programs including:

- Equity Tax Credit
- New Small Business Tax Reduction
- Labour-sponsored Venture-capital Tax Credits
- Research and Development Tax

Contact

Government of Nova Scotia,
Department of Finance
Contact: Kevin Redin
Phone: (902)-424-7379
Toll free: 1-800-225-8227
E-mail: reddinkg@gov.ns.ca
Website: www.gov.ns.ca/finance