

Food for Thought:

A Buyer's Guide to Local and Seasonal Nova Scotia Agri-Food Products - March 2008

MILK AND DAIRY PRODUCTS

Cook's Dairy Farm Limited

Box 40, Arcadia
Yarmouth, NS B0W 1B0
Telephone (902)742-7148
Fax (902)742-6338
Email:
cooks dairy@eastlink.ca
Website:
www.cooksdairy.com

Sales Contact

Don Cook, CEO

Products Produced

Fluid milk - homogenized,
2%, 1%, skim, chocolate;
cream, blend, orange drink,
sour cream, mini sips, coffee
cream

Brand Name

Cook's

Distribution

Direct sales

Market

Yarmouth, Digby, Shelburne
Counties

Farmers Cheese

Division

1024 Salmon River Road
PO Box 160
Truro, Nova Scotia
B2N 5C1
Telephone (902)895-7906
Fax (902)893-7465

Sales Contact

Florence MacLachlan

Products Produced

Cheese (cheddar, mozzarella),
cheese curds, skim milk
powder, whey powder,
buttermilk powder, butter,
spring water

Brand Names

Farmers, private label

Distribution

Direct sales

Market

Atlantic Canada

Farmers Co-operative Dairy Limited

PO Box 8118, Halifax
Nova Scotia B3K 5Y6
Telephone: (902)835-4005
or 835-3373
Toll-free: 1-800-565-1945
Fax (902)835-1583
Website: www.farmersdairy.ca

Sales Contact

Andrea Hickey

Products Produced

Fluid milk - homogenized,
2%, 1%, 0.5%, skim, ultra-
pasteurized milk, calcium
enriched milk, chocolate milk,
blend cream, light cream,
coffee cream, whipping
cream, creamer and milker

cups, buttermilk, eggnog, sour
cream, UHT products, cottage
cheese, yogourt, cheeses,
spreads, ice cream, novelties,
frozen yogourt, juice and
drink products, spring water

Distribution

Direct sales

Markets

Canada, Caribbean

Fox Hill Cheese House

RR#1, Port Williams
Nova Scotia B0P 1T0
Telephone (902)542-3599
Fax (902)542-4024
Email:
foxhillfarm@ns.sympatico.ca
Website:
www.foxhillcheesehouse.com

Sales Contact

Jeanita Rand

Products Produced

Plain and spiced (and smoked)
gouda, plain and spiced
havarti, fresh curds, medium
and old cheddar, specialty
cheddar (cranberry,
blueberry), feta, fresh quark,
quark dips, specialty cheddar,
natural yogurt, premium
gelato and ice cream

Brand Name

Fox Hill Cheese

Distribution

Direct sales

Market

Nova Scotia

Ran-Cher Acres

RR # 1 Aylesford

Kings County, Nova Scotia

B0P 1C0

Telephone (902)847-3895

Website:

www.rancheracres.com

Sales Contacts

Randy/Cheryl Hiltz, Owners

Products Produced

Goat's milk products, yogurt, cultured milks (buttermilk and acidophilus); Cheeses - feta, ricotta, cheddar curd, chevre with or without herbs, hard chevre and marinate, cheddar, gouda.

Brand Name

Ran-Cher Acres

Distribution

Direct sales

Saputo Foods Ltd.

180 Joseph Zatzman Drive

Dartmouth, Nova Scotia

B3B 1L9

Telephone: (902)468-6455

Fax: (902)468-2685

Email: wlloyd@saputo.com

Website: www.saputo.com

Sales Contact

Wayne Lloyd

Key Account Manager

Products Produced

Fluid milk: homogenized, 2%, 1%, skim, chocolate, whipping cream, 10% cereal cream, 18% table cream, eggnog, buttermilk, UHT, butter, cottage cheese, yogurt, margarine, shortening, vegetable oil, pure orange juice, UHT milkshakes, super sips, chip/vegetable dip, spring water

Distribution

Direct sales

Markets

Canada, United States, St. Pierre and Miquelon, Puerto Rico

Scotsburn Dairy Group

PO Box 340, Scotsburn

Nova Scotia B0K 1R0

Telephone (902)485-8023

Fax (902)485-4013

Email:

consumerservices@scotsburn.com

Website: www.scotsburn.com

Sales Contact

Paul Works

Products Produced

Fluid milk, creams, ice cream, sour cream, cottage cheese, fruit drinks, butter

Distribution

Direct sales

Markets

Canada

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Marketing Services Division

Phone: 902-893-6386

Email: hingleba@gov.ns.ca

Web: www.gov.ns.ca/agri/marketing/contact/agriculture/foodft/index.shtml