

Food for Thought :
A Buyer's Guide to Local and Seasonal Nova Scotia Agri-Food Products - March 2008

FRUIT AND VEGETABLE PRODUCTS

Agri-Growers Ltd.

PO Box 59,
Port Williams
Nova Scotia B0P 1T0
Telephone (902)542-2263
Fax (902)542-7149
Email:
agri-growers@ns.sympatico.ca
Website:
www.agrigrowers.com

Sales Contacts

Jim Daigle

Products Produced

Carrots, onions, cabbage,
rutabagas, strawberries,
apples, broccoli, parsnips, cut
and peeled carrots

Brand Names

Agri-Growers, Sawler
Gardens

Distribution

Direct sales

Market

Canada

Bezanson and Chase Cranberry Co. Ltd.

34 Sun Valley Drive
Aylesford, Kings County
Nova Scotia B0P 1C0
Telephone (902)847-1411
Fax (902)847-9556
E-Mail:blake@cranberry.ca
Website: www.cranberry.ca

Sales Contact

Blake Johnston

Products Produced

Fresh cranberries, superior
grade frozen cranberries,
single strength and
concentrated cranberry juice,
cranberry preserves,
sweetened dried cranberries,
cranberry tea, cranberry
stuffing

Distribution

Direct sales

Markets

Canada, United States,
South America, Caribbean,
Taiwan

Caribou Island Asparagus

RR #3, 424
Caribou Island Road, Pictou
Nova Scotia B0K 1H0
Telephone (902)485-4756
Email:
asparagus@ns.sympatico.ca

Sales Contact

Laurie MacInnes

Products Produced

Fresh asparagus grown
without herbicides or
pesticides. Farm gate sales by
the pound. Bulk sales in 25
pound cases.

Brand Name

Caribou Island Asparagus

Distribution

Direct sales

Markets

Nova Scotia

Casson Family Farm

523 Mountain Road
Central New Annan
Nova Scotia B0K 1V0
Telephone (902)657-0446
Email:
marcuscasson@hotmail.com

Sales Contact

Marcus Casson

Products Produced

Certified organic vegetables,
garlic, squashes, leeks,
peppers, onions, carrots,
spinach, tomatoes, cherry
tomatoes, red/green cabbage,
summer turnip, beets, radish,
beans, broccoli, fennel, patty
pan, beet greens

Distribution

Direct sales

Market

Nova Scotia

Coldspring Farm

RR # 4, Middleton
Nova Scotia B0S 1P0

Telephone(902)825-4401
Fax (902)825-4993E-mail:
coldspring@ns.sympatico.ca

Sales Contacts
Ruth and Paul Colville

Products Produced
Licensed free range chickens,
graded free range eggs,
certified organic vegetables

Brand Name
Coldspring Farm

Distribution
Direct sales

Den Haan Enterprises

12688 Highway #1
RR # 3, Lawrencetown
Annapolis Co., Nova Scotia
B0S 1M0
Telephone (902)825-4722
Fax (902)825-6252
Email:
flowerpower@denhaansgardenworld
.com
Website:
www.denhaansgardenworld.com

Sales Contacts
Darlene den Haan

Products Produced
Greenhouse tomatoes,
cucumbers, hothouse peppers
and green string beans.
Potted plants, bedding plants,
trees, shrubs, garden
accessories, hanging baskets
and large planters. Beautiful
themed gift shop.

Distribution
Direct sales

Market
Atlantic Canada

Duke of York Cranberry Meadow

17 Lochside Road
PO Box 263
Arichat, Nova Scotia
B0E 1A0
Telephone (902)226-0001
Fax (902)484-5992
Email: claire@dukeofyork.ca
Website:www.cranberrytreats.com

Sales Contact
Claire Doyle

Products Produced
Cranberry extract drinks -
sweetened and unsweetened,
dried cranberries, jams,
chutney, baked good items,
cran-maple syrup, cran-blue
extract drink

Brand Name
Duke of York Cranberry
Meadow

Distribution
Direct sales

Market
Nova Scotia
“We ship across Canada”

Elderkin’s Farm Market &U-Pick

RR # 2 Wolfville (10358 #1
Hwy) Nova Scotia B4P 2R2
Phone (902)542-7198
Fax (902)542-3842
Email:
elderkinsapples@accesswave.ca
Website: www.elderkinsapples.com

Sales Contact
Peter Elderkin

Products Produced
Apples, pears, peaches, plums,
strawberries, vegetables.

Farm winery producing
“Elderkin’s” Hard Apple Cider
and scratch bakery.

Brand Name
Elderkin’s

Distribution
Direct sales

Market
Canada

Farmer John’s Herbs/Lohr & Company

44 North Medford Road
RR#1, Canning, Nova Scotia
B0P 1H0
Telephone (902)582-3252
Fax (902)582-1619
Email:
farmerjohns@ns.aliantzinc.ca
Websites:
www.farmerjohnsherbs.com
www.lohrandcompany.ca

Sales Contacts
John Lohr

Products Produced
Summer savory, bulk and pkg.,
organic herbs, spices, blends,
stuffing mix

Distribution
Direct sales

Market
Canada, United States

Foote Family Farm

1972 Woodville Road
RR#2, Cambridge
Nova Scotia B0M 1G0
Telephone (902)678-4371
Fax (902)678-1375
Email: trina@footefamily.com

Website:
www.footefamilyfarm.com

Sales Contacts
George or Trina

Products Produced
Liquid and creamed honey,
500 g to 60 lb. pails, apple
cider, unpasteurized apple
cider

Brand Name
Foote Family Farm

Distribution
Direct sales

Market
Nova Scotia

J. W. Mason & Sons Ltd.

836 Windsor Back Road
Windsor, Nova Scotia
B0N 2T0
Telephone: (902)798-3689
Fax: (902)798-3933
Email:
steve@jwmason.ns.ca
Website:
www.masonapples.com

Sales Contact
Steve Wells

Products Produced
Fresh apples, apple cider,
apple juice, apple slices

Distribution
Direct Sales

Markets
Canada, United States

Kings Processing Ltd.

PO Box 1251
Middleton, Nova Scotia
B0S 1P0
Telephone (902)825-2188
Fax (902)825-2180

Sales Contact
Bruce Rand

Products Produced
Prepared fresh salads (potato,
surimi, coleslaw, rice, three
bean, claremont, pasta, carrot
and raisin, macaroni, gourmet
vegetable), dry coleslaw, dry
mixed vegetables, jelly
parfaits, retail salad kits and
fresh-cut vegetables, fresh-cut
vegetables for foodservice

Distribution
Direct sales

Broker: AMCA
902-468-1501
Att: Troy Wambolt

Market
Canada

Kings Produce Ltd.

PO Box 157, Canning
Kings County, Nova Scotia
B0P 1H0
Telephone (902)582-3387
Fax: (902)542-9501
E-Mail:
melissa@kingsproduce.ns.ca
Website:
www.kingsproducens.ca

Sales Contact
Melissa Vaughan

Products Produced
Broccoli, cauliflower, cabbage,
squash, corn, carrots, rutabaga,
spinach, onions, corn, brussel

sprouts, apples, cranberries,
zucchini

Brand Names
Kings Produce, Randsland, Vita
Bite

Distribution
Direct sales

Markets
Canada

Kittilsen's Honey

RR # 1 Debert
Nova Scotia B0M 1G0
Telephone (902)662-4072
Fax: (902)662-2908

Email:
pl.kittilsen@ns.sympatico.ca

Sales Contacts
Paul/Lori Kittilsen

Products Produced
Liquid honey, creamed honey,
beeswax, pollination services,
fresh cranberries in season.

Distribution
Direct sales

Knol Farms Limited

PO Box 67, 2019 Wyvern
Road, Collingwood
Nova Scotia B0M 1E0
Telephone (902)686-3839
Fax (902)686-3304
Email: john@knolfarms.com
Website: www.knolfarms.com

Sales Contact
John Swan

Products Produced
Frozen strawberries - 5 kg.
pail, 30 lb. pail, 12 x 425 g
mono-cup, 600 g IQF poly-
bag, 6 x 2 kg IQF poly-bag,

frozen rhubarb, field tomatoes

Brand Name

Knol Farms

Distribution

Direct sales

Market

Canada

**Lunenburg
County Winery at
Hackmatack Farm**

RR # 3 Mahone Bay

Nova Scotia B0J 2E0

Phone (902)644-2415

Fax (902)644-3614

Email: info@Canada-wine.com

Website:

<http://www.canadian-wine.com/>

Sales Contacts

Heather Sanft/Les Southwell

Products Produced

Fresh highbush blueberries.
Wines: Blueberry,
Montbeliard Pear, Rous
Brook Rhubarb, Rose Bay
Rhubarb, Evangeline's
Apple, Honey Moon, Lake
Rossignol Cranberry,
Razilly's Raspberry, LaHave
River Grape, Fundy Peach,
Bear River Cherry, Kings
Kiwi, Oxbells & Fireflies
(sweet dessert wine - maple &
apple), Blackcurrant (sweet
dessert). All our wines are
produced from Nova Scotia
fruit only.

Distribution

Direct Sales

Markets

Canada, United States, Tokyo,
Boston, MA

**M.A. Hatt & Son
Limited**

RR # 3, 405 Highway 324,
Lunenburg

Nova Scotia B0J 2C0

Telephone (902)634-8407

Fax (902)634-8407

Email:

mahattandson@eastlink.ca

Sales Contact

Ralph Hatt

Products Produced

Sauerkraut

Brand Names

Tancook brand

Distribution

Direct sales

McFetridge Farm

Box 0, Site 7, RR#2

Stewiacke, Nova Scotia

B0N 2J0

Telephone: (902)673-2471

Fax: (902)673-2215

Email:

pulsifer@ns.sympatico.ca

Sales Contact

O. B. Pulsifer

Products Produced

Certified organic lowbush
blueberries

Distribution

Direct sales

Market

Atlantic Canada, United
States, Europe

Melvin Farms Ltd.

RR#2, Canning

Nova Scotia B0P 1H0

Telephone: (902)582-7939

Fax: (902)582-3797

Email: farm@vitabite.com

Website: www.vitabite.com

Sales Contact

Richard Melvin

Products Produced

Cauliflower, spinach, bunched
beets, carrots, onions, leeks

Distribution

Direct sales

Markets

Canada, USA

**Noggins Corner Farm
Ltd.**

10009 Hwy 1

Wolfville, Nova Scotia

B4P 2R2

Telephone: (902)542-5515

Fax: (902)542-9501

Email: sales@nogginsfarm.ca

Website: www.nogginsfarm.ca

Sales Contact

Melissa Vaughan

Products Produced

Sweet apple cider, apples,
pears, raspberries,
strawberries, peaches, plums,
sweet and sour cherries,
cucumbers, corn, brussels
sprouts, zucchini, squash,
sugar snap and snow peas,
potatoes and rutabagas

Distribution

Direct sales

Markets

Canada, United States

Nova Agri Inc.

1225 Middle Dyke

Road, RR #2 Centreville
Nova Scotia B0P 1J0
Telephone (902)582-1445
Fax (902)582-3676
Email:
nova.agri@novagri.com
Website: www.novaagri.com

Sales Contact

Andrea Palmer

Products Produced

Potatoes: Tablestock red and yellow: 3 lb smalls polymesh, 5 lb polymesh, 10 lb paper, 50 lb paper, Tablestock white: 5,10,20 50 lb paper, yellow onions 2, 3, 5 lb Vexar pre-pack, 10, 50 lb mesh bags, red onions: 2 and 3 lb vexar, 24 x 2lb vexar, 25 lb mesh, Vidalia onions 40 lb cartons; Blueberries: Flats of: 12 x 1 pt. fiber, 12 x 1 pt. clamshell, 12 x 125 g clamshell, 5 lb. bulk blueberry master, 4 x 2 lb. clamshell, 8 x 1 qt clamshell, raspberries 12 x 6 oz., blackberries 12 x 6 oz., Carrots: 2, 3, 5 poly bags, 50 lb Jumbo; Squash: 40 lb carton, Brussel Sprouts: 8 x 340 gram, 25 lb bulk carton, Strawberries: 8 x 1 qt. flat, Lettuce & Romaine: 24's carton, Cauliflower 9's & 12's, condiments - Blueberry Apple Chutney-12x175 ml, Red Pepper Sauce-12x175 ml, Cranberry Apple Chutney-12x175 ml, Blueberry Viniagrette-12x250 ml, Fat-free Bumbleberry Viniagrette-12x250 ml. Also, fresh cut line - 25 lb whole peeled onions (red and yellow), 4 x 25 lb diced onions (red and yellow), 12 x 200 g clamshells of diced onions (red and yellow)

Distribution

Direct sales

Markets

Canada, United States, U.K., Iceland, Central and South America, Caribbean

Rainbow Farms Ltd.

62 Weatherhead Road
Upper Rawdon, Hants County
Nova Scotia B0N 2N0
Telephone (902)632-2548
Fax (902)632-2434
Email:
bud@rainbowfarms.ns.ca
Website:
www.rainbowfarms.ns.ca

Sales Contact

Barbara Hagell

Products Produced

Frozen (IQF) wild blueberries and rhubarb, U-pick strawberries

Distribution

Broker

Markets

Canada, United States, Japan, Europe, Australia

Scotian Gold

Cooperative Limited

2900 Lovett Road
Coldbrook, NS B4R 1A6
Telephone (902)679-2191
Fax(902)679-4540
Email: sales@scotianguard.com
Website:
www.scotianguard.com

Sales Contact

David Parrish

Products Produced

Apples, pears, plums, fresh apples slice, other selected vegetables

Brand Name

Scotian Gold

Distribution

Direct sales

Markets

Canada, United States, Caribbean, United Kingdom

Spurr Brothers Farms Ltd.

RR # 2, Kingston,
Nova Scotia B0P 1R0
Telephone (902)765-4300
Fax (902)765-0970

Email:

packinghouse@spurrbros.ns.ca

Sales Contact

Gordon Spurr

Products Produced

Potatoes, onions, apples, processing carrots, strawberries

Brand Name

Spurr Bros.

Distribution

Direct sales

Markets

Canada, United States

Stirling Fruit Farms (2000) Ltd.

10317 Highway 1, Wolfville
Nova Scotia B4P 2R2
Telephone: (902)542-3763
Fax: (902)542-2444

Email:
greatapples@stirlingfruitfarms.ca
Website:
www.stirlingfruitfarms.ca

Sales Contact

Hal Stirling

Products

Apples - tray, poly bags, bulk
for re-packing and processing

Brand Name

Annapolis Valley Apples

Markets

United States, United
Kingdom, Caribbean

**Terra Beata Farm
Ltd.**

RR#1, Lunenburg
Nova Scotia B0J 2C0
Telephone (902)634-4435
Fax (902)634-4135
Email:
terra.beata@ns.sympatico.ca
Website:
www.cranberryfarm.ca

Sales Contact

Evelyn Ernst

Products Produced

We have a CFIA inspected
on-farm processing facility
which produces frozen
cranberries, dried cranberries,
pure cranberry juice and ten
types of cranberry preserves.
We package for grocery,
retail, gift store retail,
wholesale, foodservice and
bulk customers. We also do
private label products, custom
fruit drying and custom
juicing.

Brand Names

Terra Beata, Cranberry
Kitchen

Distribution

Direct sales.
Armstrong Foodservice - for
foodservice accounts in Nova
Scotia

Market

Nova Scotia

**Valley Mushroom
Company Ltd.**

PO Box 59
Waterville, Nova Scotia
B0P 1V0
Telephone (902)538-1050
Fax (902)538-7052
Email:
info@valleymushrooms.com
Website:
www.valleymushrooms.com

Sales Contact

Leonard North

Products Produced

Mushrooms - white,
portobello, crimini

Distribution

Direct sales - wholesale and
retail

**Van Meekeren Farms
Ltd.**

237 Thorpe Road, RR#1
Kentville, Nova Scotia
B4N 3V7
Telephone (902)678-2366
Fax (902)678-8060
Email:
info@glooscapeapples.ca
Website:
www.glooscapapples.ca

Sales Contact

Michael Van Meekeren

Products

Apples and Pears

Markets

North America

**Webster Farms
Limited**

5859 Highway #1, Unit #1
Cambridge, Nova Scotia
B0P 1G0
Telephone (902)538-9492
Fax (902)538-7662
E-Mail:
office@websterfarms.ca
Website:
www.websterfarms.ca

Sales Contact

Chris Webster

Products Produced

Frozen rhubarb - 7.75 kg pails;
dried beans for baked beans -
10 kg, 20 kg bags and 24x1 lb
cases; fresh strawberries;
raspberries (in season)

Brand Name

Webster Farms

Distribution

Direct sales

Markets

Atlantic Canada and North
Eastern USA

Published by:

Nova Scotia Department of Agriculture

Marketing Services Division

Phone: 902-893-6386

Email: hingleba@gov.ns.ca

Web: www.gov.ns.ca/agri/marketing/contact/agriculture/foodft/index.shtml