

**Food for Thought - A Buyer's Guide to Local and Seasonal Nova Scotia Agri-Food Products - March 2008**

## **B**EVERAGES

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### **A. Lassonde Inc.**

19 Collins Road  
Port Williams, Nova Scotia  
B0P 1T0  
Telephone: 1-877-260-7633  
Fax (902)542-2476

#### **Sales Contact**

Randy Hall

#### **Products Produced**

Apple, orange and grapefruit juice, variety of fruit drinks and beverages

#### **Distribution**

Direct sales

#### **Markets**

Canada, St. Pierre and Miquelon

### **AC Water Canada Inc./Crystal**

**Canadian**  
8 Water Lane  
Chester, Nova Scotia  
B0J 1J0  
Phone (902)275-4407  
Fax (902)275-5000  
Website:  
www.crystalcanadian.ca

#### **Sales Contact**

Douglas Creighton

#### **Products Produced**

Natural spring water

#### **Distribution**

Direct sales

#### **Markets**

United States, UK, France, Germany

### **Elderkin's Farm Market & U-Pick**

RR # 2 Wolfville (10358 #1 Hwy) Nova Scotia B4P 2R2  
Phone (902)542-7198  
Fax (902)542-3842  
Email:  
elderkinsapples@accesswave.ca  
Website: www.elderkinsapples.com

#### **Sales Contact**

Peter Elderkin

#### **Products Produced**

Apples, pears, peaches, plums, strawberries, vegetables. Farm winery producing "Elderkin's" Hard Apple Cider and scratch bakery.

#### **Brand Name**

Elderkin's

#### **Distribution**

Direct sales

#### **Market**

Canada

### **Foote Family Farm**

RR # 2 Cambridge Station  
Nova Scotia B0P 1G0  
Telephone (902)678-4371  
Fax (902)678-1375  
Email:  
trina@footefamilyfarm.com  
Website:  
www.footefamilyfarm.com

#### **Sales Contacts**

George or Trina Foote

#### **Products Produced**

Apple cider

#### **Brand Name**

Foote Family Farm

#### **Distribution**

Direct sales

#### **Market**

Nova Scotia

### **J. W. Mason & Sons Ltd.**

836 Windsor Back Road  
Windsor, Nova Scotia  
B0N 2T0  
Telephone: (902)798-3689  
Fax: (902)798-3933  
Email:  
steve@jwmason.ns.ca  
Website:  
www.masonapples.com

#### **Sales Contact**

Steve Wells

#### **Products Produced**

Fresh apples, apple cider, apple juice, apple slices

#### **Distribution**

Direct Sales

#### **Markets**

Canada, United States

**Propeller  
Brewing Co.**

2015 Gottingen Street  
Halifax, Nova Scotia  
B3K 3B1  
Telephone (902)422-7767  
Fax (902)422-4999  
Email:  
brew@drinkpropeller.ca  
Website:  
www.drinkpropeller.ca

**Sales Contact**  
Rob Poirier

**Product Produced**  
Beer and all natural sodas

**Distribution**  
Direct sales

**Market**  
Canada

**Saputo Foods Ltd.**

180 Joseph Zatzman Drive  
Dartmouth, Nova Scotia  
B3B 1L9  
Telephone: (902)468-6455  
Fax: (902)468-2685  
Email: wlloyd@saputo.com  
Website: www.saputo.com

**Sales Contact**  
Wayne Lloyd  
Key Account Manager

**Products Produced**  
Fluid milk: homogenized,  
2%, 1%, skim, chocolate,  
whipping cream, 10% cereal  
cream, 18% table cream,  
eggnog, buttermilk, UHT;  
butter, cottage cheese,  
yogurt, margarine,  
shortening, vegetable oil,  
pure orange juice, UHT  
milkshakes, super sips,  
chip/vegetable dip, spring  
water

**Distribution**  
Direct sales

**Markets**  
Canada, United States, St.  
Pierre and Miquelon, Puerto  
Rico

**Spring Water Inc.**

191 Joseph Zatzman Drive  
Unit 18, Dartmouth  
Nova Scotia B3B 1M5  
Telephone (902)423-7711  
Fax (902)468-0193  
Email: brett@springwaterinc.ca  
Website:  
www.springwaterinc.ca

**Sales Contacts**  
David Brien  
Brett Fletcher

**Products Produced**  
Natural spring water - 10  
litre, 4 litre, 1.5 litre, 1 litre,  
500 ml, distilled water,  
packaged ice, blocks.

**Distribution**  
Direct sales

**Markets**  
Atlantic Canada, New  
England, United Kingdom

**The Cider House  
Company Ltd.**

P. O. Box 105, Grand Pré,  
Nova Scotia B0P 1M0  
Telephone: (902)542-1753  
Fax: (902)542-0060  
Email: hpstutz@hpstutz.com  
Website:  
www.stutzcider.com

**Sales Contact**  
Hanspeter Stutz

**Products Produced**  
STUTZ Hard Apple Cider,

Pomme d'Or (Apple Dessert  
Wine

**Distribution**  
Direct sales

**Markets**  
Canada, USA, Europe,  
Caribbean

**Van Dyk's Health  
Juice Products Ltd.**

68 Devonshire Road  
RR#1, Caledonia  
Queens County, Nova Scotia  
B0T 1B0  
Telephone (902)542-4405  
Fax (902)542-2346  
Email:  
randymacdonald@vandykblueberries.ca  
Website:  
www.vandykblueberries.ca

**Sales Contact**  
Randy MacDonald

**Product Produced**  
100% Pure Wild Blueberry  
Juice

**Brand Name**  
Van Dyk's

**Distribution**  
Direct Sales

**Markets**  
Canada, United States,  
Taiwan, Korea, China

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